





-3%

SOUTHERN GEORGIAN BAY REAL ESTATE

MARKET SNAPSHOT: JANUARY 2024



OVERVIEW

- JANUARY VOLUME AND UNIT SALES UP 15% AND 18% RESPECTIVELY FROM LAST JANUARY, WITH NEW LISTINGS UP 3% AND EXPIRED LISTINGS UP 67%.
- AVERAGE SALE PRICE OF \$829,766 DOWN 3% FROM A YEAR AGO.
- JANUARY'S 36% SALES/LISTINGS RATIO UP 5% FROM A YEAR AGO.
- BUYER'S' MARKET TRENDING TO BALANCE: AVERAGE SALE TIME OF 60 DAYS; 95% SALE/LIST PRICE RATIO; 8 MONTHS OF INVENTORY.



JANUARY SALES

+15% +18% +5% FROM 1/2023 FROM 1/2023 FROM 1/2023 FROM 1/2023 SALES/LISTINGS **VOLUME SALES UNIT SALES RATIO** \$74,678,900 90 36%







2024 TOTAL SALES BY TYPE



SINGLE-FAMILY HOMES





CONDOMINIUMS





TOWNHOUSES

