



SOUTHERN GEORGIAN BAY REAL ESTATE MARKET SNAPSHOT: 2023 IN REVIEW



FOURTH QUARTER 2023

-19%
FROM Q4/2022

VOLUME SALES
\$228,360,449

-8%
FROM Q4/2022

UNIT SALES
281

-16%
FROM Q4/2022

SALES/LISTINGS
RATIO
31%

-12%
FROM Q4/2022

AVERAGE
SALE PRICE
\$812,672



2023 ANNUAL TOTALS

-15%
FROM 2022

VOLUME SALES
\$1,371,549,822

-3%
FROM 2022

UNIT SALES
1592

-8%
FROM 2022

SALES/LISTINGS
RATIO
36%

-12%
FROM 2022

AVERAGE
SALE PRICE
\$861,526

+46%
FROM 2022

UNIT SALES
UNDER \$500K
222

+16%
FROM 2022

UNIT SALES
\$500K-\$799K
704

-18%
FROM 2022

UNIT SALES
\$800K-\$999K
295

-24%
FROM 2022

UNIT SALES
\$1M-\$1.499M
249

-30%
FROM 2022

UNIT SALES
\$1.5M-\$1.999M
74

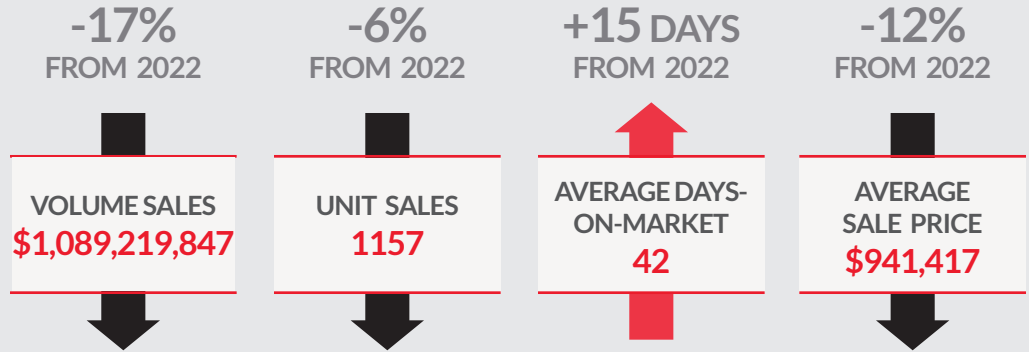
-48%
FROM 2022

UNIT SALES
\$2M+
48

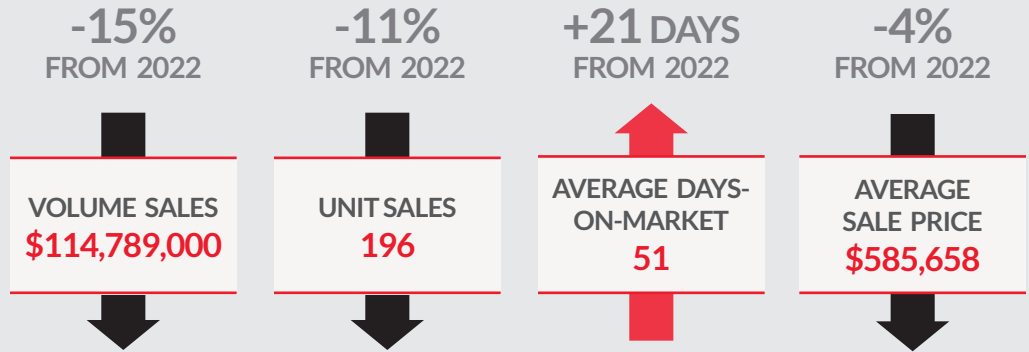
2023 TOTAL SALES BY TYPE



SINGLE-FAMILY HOMES



CONDOMINIUMS



TOWNHOUSES

